Impact of in-service training on the performance of extension field staff and their problems regarding the training program

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Abstract:
Agricultural sector occupies a conspicuous place in the economy of Pakistan. The overall objective of agricultural sector is to enhance agricultural productivity in the country on sustainable basis, so that farmers income may be enhanced, domestic requirements be met and reasonable surplus commodities be made available for export. In this scenario agricultural extension has key role to play. Unless it has a competent field force with leadership qualities, it may not be able to perform this gigantic task. Realizing this, Government of Punjab initiated “Human Resource Development Project” for strengthening the competencies of extension field staff. The responsibility of running this programme was entrusted to the Barani Agricultural Training Institute Rawalpindi. The present study was conducted with the objective to find out the beneficial and shortcomings of that

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programme. So as 128 Field Assistants have been provided in-service training under this project. A sample of 97 participants of the said training programme was selected. The data were collected through a validated interview schedule. The data was statistically analyzed with the help of SPSS (Statistical Package for Social Sciences). The study reveals that most of the respondents were in favor of training programme because in-service training is a good effort to enhance their skills and knowledge. According to the respondents due to this in-service training programme have great impact on their technical knowledge, working capability and in communication, some problems were also being faced at different stages of training.

Key words: In-service training, Importance of in-service training, Extension Services, Impact of Training.

Introduction

Agriculture is one of the major pillars of growth in the economy of Pakistan. Agricultural sector consists of two sub-sectors i.e. crops and livestock. The share of crops is 31.1% while that of minor crops is 10.9% in value added agricultural. The livestock sub sector accounts for 55.1% of agricultural value added. Agriculture has 21.4% share in GDP as it is the second biggest sector and it drag 45% of the total labor force in Pakistan. About 62% of country’s people live in remote areas that totally rely on agriculture sector for their livelihood. Agriculture provides raw material to regarding industry that automatically contributes in the exports of Pakistan. It is also an important market of fertilizers, chemicals and other agricultural inputs (Govt. of Pak., 2013). Pakistan has two principal crops seasons, namely the "Kharif" and "Rabi". Rice, sugarcane, cotton, maize, mung, mash, bajra and jowar are “Kharif" crops while wheat, gram, lentil (masoor), tobacco, rapeseed, barley and mustard are "Rabi" crops. Agricultural production in the country continues to be low and it is generally thought that this is the
result of absence of information tailored to local needs and lack of technical knowledge at the farm level. Agricultural production is a very complex system. It depends on several interrelated components such as development of appropriate production technology, dissemination of modern technology to the end users, and the formulation of farmer friendly agricultural policies (Govt. of Pak., 2010). Agriculture extension acts as a link between research and the farming community. It is responsible for translating, processing and taking the scientific knowledge from researcher to the farmers and provides feedback to the research scientists (Idrees 2003). Agriculture extension plays an important role in the training of farmers and also promotes agriculture development by providing the extension functionaries and the farmers with information, training and other extension support on continuous basis regarding improved production technologies (Adams, 1994).

In order to perform effectively extension workers need periodic training to equip them with latest agricultural technology. Training improves the knowledge, skill and attitude of the workforce and develops their services (Marquardt, 1996). Training is essential not only to increase productivity but also to motivate and inspire workers by letting them know how important their jobs are and giving them all the information they need to perform those jobs (Qayyum et al., 2011). Training could readily be categorized into two types: pre-service and in-service. Pre-service training is more academic in nature and is offered by formal institutions while in-service training is started to innovate the farmers and extension workers time to time by the organization (Swanson et al., 1998). In-service training can be used to strengthen and upgrading the professional skills and abilities of extension workers and specialists. Moreover, studies show that the in-service training needs of agricultural extension personnel appear to change over
time (Roberts and Dyer, 2004). There is a need for appropriate and timely in-service training for extension educators to ensure that they are properly equipped to contend with changing conditions in agriculture. In-service education programs need to be revised and expanded to develop more competent field force in Agriculture Extension (Joerger, 2002). Because agricultural technologies change rapidly and extension worker may lack needed expertise, competencies and inspiration. In this condition competency based programming and in-service training can be used to strengthen the professional skills and abilities of extension workers and specialists. (Vijayaragavan et al., 2005). In this perspective the main objectives of this paper are:

- To determine the training methodologies and their impact on job performance
- To find out the impact of training on the job performance of Field Assistants.
- To determine the problems of respondents concerning training programme.

Materials and Methods:

The population for this study was the Field Assistants who have received training in “Barani Agricultural Training Institute Rawalpindi” under “Human Resource Development Project” working in eight districts of Punjab namely Attock, Rawalpindi, Jhelum, Gujrat, Mandi Bhaou Din, Chakwal, Narrowal and Sialkot. During 2009 to 2011 under this project total 8 training programmes were arranged and in each training programme 16 Field Assistants were selected for training from each district. The total participants of the training were 128. A sample of 97 respondents were determined by using sample table developed by (Fitzgibbon et al. 1987) for this purpose. Simple random sampling technique was used for
drawing respondents. The data were collected through personal interviews with the help of interview schedule. The data, thus, collected were analyzed by using computer software “statistical package for social sciences” (SPSS).

**Results and Discussions:**

Training is an important tool that involves the transfer of new technologies, skills, behavior and attitude to develop and maintain the workers’ competencies to perform their assigned role more effectively and efficiently. Similarly farmers need training to increase yield per unit area because agricultural machinery/technology is constantly changing and farmers need to keep abreast of new technologies. Respondents were asked to narrate their satisfaction level by using 3 point likert scale. The information regarding the satisfaction of training attended by the respondents is given in Table 1.

**Table 1 Response of the respondents according to their level of satisfaction regarding training areas**

<table>
<thead>
<tr>
<th>Area of training</th>
<th>Mean</th>
<th>Std.</th>
<th>Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Training contents match with training objectives</td>
<td>2.53</td>
<td>0.58</td>
<td>2</td>
</tr>
<tr>
<td>Training contents technically latest and updated</td>
<td>2.08</td>
<td>0.45</td>
<td>4</td>
</tr>
<tr>
<td>Place of training was suitable</td>
<td>3.00</td>
<td>0.00</td>
<td>1</td>
</tr>
<tr>
<td>Appropriate methodology</td>
<td>2.38</td>
<td>0.49</td>
<td>3</td>
</tr>
</tbody>
</table>

Table 1 shows the results about the level of satisfaction of respondents with overall training. According to the results “place of training was assigned 1st rank, “Training content match with training objectives” was placed at 2nd rank, “Appropriate training methodology” have 3rd and “Training content technically latest” have 4th rank respectively. It was concluded in the light of results that training content that was
covered during the training programme was not up dated and only recall their previous knowledge but little gain new information regarding agriculture.

![Fig. 1: Training Methodologies](image)

Fig. 1 reveals that lectures, class discussion and questioning and answering were the most prominent methods used during trainings. Demonstration is effective method of teaching whereas this method was less used with only 14.4% of respondents. While “field visit, group assignment and class assignment reported by 73.2, 7.2 and 3.1% of respondents respectively, but during the whole training brain storming activities was not used. Above figure show that during the in-service training programme mostly lecture method was used but practically demonstration was not used, while practically demonstration is an important method for learning and have great impact on the job performance of extension field staff.

**Impact of training:** Respondents were asked about the impact of training in different sectors. The results regarding the impact of training on the performance of field assistants in the field is given in Fig. 2
The data provided in the Fig. 2 indicate that the respondents have 100% positive response in the areas like improvement in technical knowledge, working capability, behavior with farmers, field visits, regularity in work, motivational skills and communication skills. While in the group meeting performance and demonstration skills was reported 75.8% and 73.6% respectively.

**Problem faced during Training programme:**
Respondents were asked to identify the problems faced during the training programme. The data regarding this aspect is given in Table 2

**Table 2 Problems of Field Assistants during training programme**

<table>
<thead>
<tr>
<th>Problems</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Freq.</td>
</tr>
<tr>
<td>Accommodation</td>
<td>0</td>
</tr>
<tr>
<td>Allowances</td>
<td>90</td>
</tr>
<tr>
<td>Training material</td>
<td>4</td>
</tr>
<tr>
<td>Transport</td>
<td>16</td>
</tr>
<tr>
<td>Willingness of trainees for training</td>
<td>58</td>
</tr>
<tr>
<td>Use of AV Aids during lecture</td>
<td>17</td>
</tr>
<tr>
<td>Resource person attitude</td>
<td>0</td>
</tr>
</tbody>
</table>
The data presented in Table 2 indicate that field assistant faced different problems during the training programme. Majority of the respondents (92.8%) reported that they have major problem regarding the training allowances. After the training, allowances were not provided to the field assistants in mostly training badges if in some badges provide the amount was only Rs 200/day which was very less than their expenses of travelling because some field assistants had attend the training from far off Distracts. Another major problem was the willingness of field assistant for the training 59.8% of the respondents have faced this problem. During the training programme different AV Aids were used but in badges these aids was not used and used only lecture technique so only 17.5% respondents have problem about the use of AV Aids during the training programme. About 4.1% respondents have problem concerning the training material which was used during the training. In the training programme field visit of National Agriculture Research center (NARC) and Zarai Tarakiate Bank Limited (ZTBL) were also arranged regarding the transport facility 16.5% respondents have problem. While the accommodation and attitude of resource person during the lecture no one can have problem because Institute have own residential hostels.

Conclusion:

It was concluded that the training provided by Barani Agricultural Training Institute (BATI) to the field assistants was to enhance their skill and technical knowledge level and also to upgrade their knowledge regarding the latest technologies of agriculture because agriculture technologies updated day by day. The respondents agreed that such trainings helped them gain knowledge and skills. According to the results this training programme was partially effective.
because during the training programme in the mostly lectures previous technologies were delivered and only refresh the previous knowledge of the field assistants. During the whole training course practical demonstration and field visits were less focused techniques.

**Recommendation:**

Training is one of the most important tools for upgrading and updating Field Assistant knowledge. Training programmes need to be strengthened by organizing extensively and vigorously training courses covering various techniques and skills of agricultural production, protection and farm management. BATI may need to rethink about the training methodology and to focus on using more participatory training techniques and field visits. After the training, participants should be provided printed material for future use and also pay timely and reasonable incentives, As well as also need to assess the need and interest of field assistant before announcing them as the participant of training.

**REFERENCES**


